

ASPEN SNOWMASS®

2009-2010 WINTER SEASON GROUP LIFT-TICKET RATES

Season Dates:	Opening:	Aspen Mountain, Snowmass Aspen Highlands, Buttermilk	November 26, 2009 December 12, 2009
	Closing:	Aspen Highlands, Buttermilk Aspen Mountain, Snowmass	April 4, 2010 April 11, 2010

Lift Ticket	Early Season Nov 26-Dec 11, 2009	Pre-Holiday Season Dec 12-Dec 17, 2009	Holiday Season Dec 18-Jan 4, 2010	Value Seasons Jan 5-Feb 9, 2010 March 26-April 4, 2010	Peak Season Feb 10-March 25, 2010	Late Season April 5-April 11, 2010
4 of 10 day	\$188 (\$47/day)	\$208 (\$52/day)	\$356 (\$89/day)	\$252 (\$63/day)	\$292 (\$73/day)	\$180 (\$45/day)
5 of 10 day	\$205 (\$41/day)	\$235 (\$47/day)	\$420 (\$84/day)	\$290 (\$58/day)	\$340 (\$68/day)	\$215 (\$43/day)
6 of 10 day	\$216 (\$36/day)	\$246 (\$41/day)	\$474 (\$79/day)	\$312 (\$52/day)	\$378 (\$63/day)	\$240 (\$40/day)
7 of 10 day	\$252 (\$36/day)	\$287 (\$41/day)	\$553 (\$79/day)	\$364 (\$52/day)	\$441 (\$63/day)	\$280 (\$40/day)

For 1-3 day rates or if your dates overlap two seasons, contact a National Sales Manager at 800-525-6200.

NEW FOR THIS SEASON! Radio frequency gate cards will be issued to **all** guests starting this year. These cards will allow faster access to the lifts and hands-free scanning. Please note there will be a refundable \$5 per ticket fee for the RF card. This charge is commissionable and payment needs to be received with the order. The guest can return the card on their last day of skiing for a complete refund! Please have your guest visit any ticket office after they have finished skiing for the refund. (The \$5 RF Card Fee is included in the price of Silver Passes. Please do not add \$5 to pass products).

The **10 Day Silver Pass** is available to seniors aged 70 and over for \$289. The 10 Day Senior Silver Pass is a picture pass providing 10 days of skiing/riding on any of our four mountains with no blackout dates. Order this product as a voucher with your group tickets and have the senior(s) redeem them at any main ticket office with a valid ID. Name and birth date of the senior(s) is required at the time the order is submitted.

The **Senior Silver Premier Pass** is available for seniors ages 70 and over for \$349. The Premier Pass is a picture pass providing unlimited skiing/riding on any of our four mountains as well as access to summer lifts. Order this product as a voucher with your group tickets and have the senior(s) redeem at any main ticket office with a valid ID. Name and birth date of the senior(s) is required at the time the order is submitted.

For 8 or more days, rates will be at the per-day rate of the 7 of 10 day ticket. These rates are commissionable at 10% to bona fide travel agents (include your IATA number) and to tour operators at their contracted rates.

Definition of a group:

A group consists of 20 or more adults purchasing multi-day lift tickets with the same start date. Ticket orders and single check or credit card payment MUST be received 14 days prior to arrival. Penalties may apply if order is received inside the 14 day cut-off. Group lift tickets will not be issued to individuals.

Benefits:

Mountain Advantage Card – A MAC card is provided for each adult group lift ticket purchased and provides savings at NASTAR, Four-Mountain Sports, D&E Ski and Snowboard Shop, and participating on-mountain restaurants as well as select programs with Ski & Snowboard Schools of Aspen/Snowmass. The card must be presented along with a valid group lift ticket at time of purchase to receive the discount.

Complimentary Tickets – One complimentary lift ticket will be issued for every 20 skier days purchased. This complimentary lift ticket is in addition to the 20 purchased lift tickets. These complimentary skier days may be issued as single or multiple days. When placing your order please **do not net the complimentary tickets out of the total payment**; we will not accept the order. Calculate what you need for your group and the complimentary tickets will be added to your order. **Note: Complimentary tickets have no monetary value** and may not be refunded, applied

toward ski school or applied to an RSVP account. Aspen/Snowmass reserves the right to adjust complimentary tickets if group tickets are returned.

Ticket Extensions – Individual guests with a multi-day lift ticket may purchase one additional day of skiing **at the same per-day rate** at which the ticket was initially issued by bringing their fully-used group ticket to any Aspen Skiing Company ticket window. No commission is given on ticket extensions. Extensions may be purchased by individual group members only.

Refunds - Totally unused tickets will be refunded at the net price paid, after the group has departed. **Unused tickets must be received** within two weeks after the group's departure. All refunds must be directed through the group leader or travel agent who purchased the tickets. No refunds will be made to individuals, with the exception of RSVP credit. If a group lift-ticket order drops below 20 tickets due to refunds, Aspen Skiing Company may adjust the lift ticket rates and the number of complimentary tickets issued. **Aspen Skiing Company lift tickets are non-transferable and cannot be resold.**

RSVP Program - The Return Skier Visit Program (RSVP) provides guests the opportunity to return partially-used lift tickets, **within 14 days of expiration**, and receive an internal credit toward future Aspen Skiing Company purchases. When unused days on lift tickets are put into an RSVP account, guests receive a monetary credit of the per day price of the unused days. Guests have the current season plus the season immediately following to use their RSVP credit. RSVP credit may be used toward purchases of lift tickets, season passes, ski and snowboard school tickets, and at Four-Mountain Sports and D&E Ski and Snowboard Shop. RSVP Credits are non-transferable unless Aspen Skiing Company receives written notification.

Group Activities - Our Group Sales department is available to help groups plan, organize and make the most of their time in Aspen/Snowmass. Be sure to take advantage of the following opportunities:

- Mountain Picnics
- NASTAR and fun races
- Complimentary mountain tours with our Ambassadors
- Private gatherings at on-mountain cabins
- Race clinics
- Video and photo services

To order tickets:

To ensure ticket delivery, ticket orders and payment MUST be received 14 days prior to arrival by Group & Tour Services. Payment must be made with a single check, payable to Aspen Skiing Company or with a credit card. Aspen Skiing Company reserves the right to withhold commissions and/or complimentary lift tickets if tickets are not pre-purchased two weeks in advance.

Please access our group lift-ticket order form via our website or call us to have one sent.

We can arrange to have your tickets delivered to the lodge where the group will be staying; available for pick-up by the group leader at the Gondola Building at the base of Aspen Mountain, Snowmass Ticket Pavilion, the Aspen Highlands ticket office, Buttermilk Ticket office or at the Two Creeks ticket office; or returned to you via UPS. Please indicate which service you prefer on your ticket order. Accommodation deliveries can not be guaranteed if an order is received less than 14 days prior to the group's arrival. If using UPS, please include your UPS account number, **\$15.00** for second day air, or **\$25.00** for overnight shipping. Large orders may incur additional shipping charges. If a group leader other than yourself will be picking up your order, please indicate that name on your order.

Mail payment and lift-ticket order to:

**US Postal Service
Delivery Only**
Aspen Skiing Company
Group & Tour Services
P.O. Box 1248
Aspen, CO 81612

Group & Tour Services Information:

grouptix@aspensnowmass.com
Toll free: 800-525-6200 ext. 4554
Direct: 970-923-0554
Fax: 970-923-0552

Physical Address For FedEx or UPS Delivery Only	Aspen Skiing Company Group & Tour Services 29 Burnt Mountain Circle Snowmass Village, CO 81615
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We look forward to hosting your group. Please call Aspen Skiing Company, National Sales for a complete group proposal and information.

**Aspen Skiing Company, National Sales Department
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TOLL FREE: 800-525-6200 • TEL: 970-925-1220 • FAX: 970-923-0552
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